



## Bruce Whitaker

Senior Vice President, Business Development  
TMC Financing

Bruce Whitaker is senior vice president of business development for TMC Financing, focused on serving small business clients throughout San Francisco's South Bay.

With more than 17 years of SBA 504 lending industry experience, Bruce helps small- and medium-sized businesses become owners of the buildings from which they operate their business. Through education and consultation, he is able to provide optimal financing that allows business owners not only to control their occupancy costs but also control their destiny. Often, the building that is purchased for the business owners' operations becomes an income source in retirement.

Bruce has been with TMC since 2005, leading TMC's San Jose office and becoming a top producer with TMC. Bruce has been working in the financial services sector in the South Bay since 1985, after graduating from San Jose State University. He started his professional career as a stockbroker for Dean Witter Reynolds, then as a business development officer for Dun & Bradstreet. He made a career change to commercial lending in 1997. Prior to joining TMC, Bruce was a commercial lender with Wells Fargo Bank and Bank of America for eight years.

Bruce is consistently recognized as a top 504 lender by the Silicon Valley Business Journal. Bruce is most proud of his loyal referral sources: "When the best in the industry view you as a valuable partner, you know you must be doing something right."

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